

Over the past decade BSG Team Ventures has been an active participant in the growth of the education industry, with a track record that includes more than 200 senior-level searches for companies big and small, public and private, for-profit and not-for-profit, at the VP level and above.

Our industry expertise comprises the full spectrum of education markets--K-12, postsecondary, corporate, and consumer--and products and services that include distance learning, SES and EMO, administrative and curricular technology solutions, assessment, teacher professional development, for-profit college education, and corporate training. Clients have gone public, merged, been acquired, raised and invested capital, grown through acquisition, and, with most, thrived under strong leadership.

Our commitment to the industry also extends beyond executive search. As sponsor and panelist for such industry events as EdNET; Eduventures' K-12 Markets and Opportunities and Digital Education Marketplace; IIR's Education Investment Forum; eSchoolNews' Business to Education Technology Summit; Fulcrum's Education Industry Finance and Investment Institute; the Career College Association's Senior Executive Management Seminar; and the SIA Ed Tech Industry Summit, we have remained persistent in our belief that competence as a service provider begins with knowledge of an industry's people, companies, niches, and trends.



**BSG Team Ventures
Education Practice**

Postsecondary Education

- President, Western International University - **Apollo Global**
- CEO - **IMS/Global Learning Consortium**
- CEO - **St. Matthew's University**
- CEO (for-profit college) - **TA Associates**
- CEO - **ED MAP**
- President, New England College of Finance - **Whitney International**
- President, Embanet Knowledge Group; VP Sales and Marketing - **Embanet**
- Chief Operating Officer - **Northcentral University/Rockbridge Venture Capital**
- Chief Operating Officer - **Blue Cliff College/Quad Partners**
- Chief Financial Officer- **Techskills**
- Vice President, Sales - **Software Secure**
- Vice President, Online - **ITT/ESI**
- Vice President, eCommerce - **Blackboard**
- Provost; Dean of Education - **Western Governors University**
- Vice President of Marketing and Enrollment - **Southern New Hampshire University**
- VP Business Development (Middle East, Asia and Africa) - **Laureate Education**
- Vice President, Operations - **Campus Tech**

Consumer Education

- President and COO - **SchoolSports (ESPN IASE)**
- Senior Vice President, Marketing - **Tutor.com**
- VP Business Development, VP Language Learning - **LeapFrog**
- VP Franchise Operations, VP Marketing - **Huntington Learning Center**
- Director, Marketing - **StudentCity.com**

Corporate eLearning and Training

- General Manager, eLearning - **Simbionix**
- Chief Information Officer - **Public Consulting Group**
- Vice President, Sales - **PSI, Inc./ABRY Partners**
- Vice President, Sales - **Intrepid Learning Systems**
- Confirmation Number

K-12 Education

- CEO - **Knowledge Delivery Systems, Inc (KDS)**
- CEO- Director of Programs, Director of Development - **National Education Association/NEA Foundation**
- President and CEO - **Scientific Learning**
- CEO- **Jumpstart**
- President and CEO - **Expeditionary Learning School/Outward Bound**
- President and CEO - **Learning.com**
- President and CEO - **Varsity Group**
- President and COO, Chief Technical Officer - **Spectrum K12**
- President and COO - **Ombudsman**
- President - **eSylvan (Educate Online)**
- CEO - **HOSTS Learning**
- COO - **Mosaica Education**
- Senior Vice President of Education - **Catapult Learning**
- Senior Vice President, Sales - **eChalk**
- Senior Vice President, Academic Products - **Kaplan Virtual Education**
- Senior Vice President, Customer Operations - **ConnectEdu**
- Associate VP, Sales and Marketing; VP Elementary and Secondary Education - **ETS**
- VP Marketing; VP Business Development - **Advanced Academics**
- VP Marketing; VP Product Development - **Discovery Education**
- Vice President, Product Development - **Voyager Expanded Learning**
- Vice President, Engineering - **Centris**
- Vice President of Sales (first two US employees) - **Riverdeep**
- Vice President, Sales - **Tetradata**
- Vice President, Sales - **Atomic Learning**
- Director - **PBS Teacherline**
- Director, Read 180 - **Scholastic**